

PROFESSIONAL PROFILE



ANNE-MARIE AYERS

First Vice President

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LANDLORD CLIENTS REPRESENTED

- The Archon Group
- California State Teachers Retirement System
- CBRE Investors
- CNL Realty & Development
- Decade Properties
- Denholtz Associates
- Deseret Mutual Benefits Administrator, Inc.
- Duke Realty Group
- Government of Singapore Investment Corp.
- Healthcare Trust of America
- Household Finance
- Inland Group
- Kaufman Financial Group
- MetLife
- Mutual of New York
- Piedmont Office Realty Trust
- Premier Properties
- Prudential Real Estate Investors
- Ryan Companies
- Sanders Trust
- State Teachers' Retirement Board of Ohio
- Terrace Tower USA
- TIAA-CREF
- Tower Realty
- Trammell Crow
- Triple Net Properties
- TMW Real Estate Group
- USAA
- Wells Real Estate Funds

TENANT CLIENTS REPRESENTED

- 360 Healthcare
- Allstate
- AT&T
- Atlantic Merchant Capital Advisors
- BB&T
- Catapult Systems, Inc.
- Disney
- Elsevier
- Ford Motor Company
- Florida Merchant Capital Investors
- Golden Living
- Helios Education Foundation
- Home Depot
- Kelley Kronenberg
- Konica Minolta
- Mesirov Financial
- Mortgage Contracting Services
- Prudential
- Revenue Management Solutions
- Ricoh
- Rocacea
- Scottrade
- Sedgwick CMS
- TMO Global
- WFS Financial
- Yum Brands

ANNE-MARIE AYERS

Anne-Marie Ayers has been a leader in assisting both Landlords and Tenants in the acquisition, re-positioning, re-structuring and disposition of real estate in the Tampa Bay area for more than 25 years. She has facilitated institutional building owners including California State Teachers' Retirement System, Government of Singapore Investment Corporation, MetLife Real Estate, Piedmont Office Realty Trust, Prudential Real Estate Investors and TIAA-CREF in the successful disposition, re-positioning, and re-leasing of their assets.

The substantial list of successful transactions completed by Anne-Marie demonstrates her ability to quickly identify, locate, evaluate and finalize headquarters, regional and branch locations while ensuring each client's unique objectives are achieved.

Prior to joining CBRE, Inc. as an Office Properties Specialist, Anne-Marie spent 11 years in development with Childress Klein and Corporex where her expertise was invaluable in the ground-up development, leasing, marketing and sale of both office and industrial product.

RELEVANT EXPERIENCE

PROPERTY	TOTAL SIZE (SF)	TRANSACTION
■ Bank of America Plaza	789,000	Agency Leasing
■ Sarasota Commerce Center II	152,000	Agency Leasing
■ Citrus Park Crossinas	76,000	Agency Leasing
■ Burns & Wilcox Center	66,500	Agency Leasing

FIRM	TOTAL SIZE (SF)	TRANSACTION
■ Bank of America	114,831	Agency Leasing
■ Hill Ward & Henderson	71,668	Lease Renewal
■ Branch Bankina & Trust	51,310	Lease Restructure
■ Citizen's Insurance	60,000	Lease Renewal
■ Shumaker, Loop & Kendrick	54,163	Agency Leasing

CREDENTIALS

ACHIEVEMENTS

- CBRE Tampa Office – Top Five Producer 2003, 2008, 2009, 2010, 2013
- CBRE State of Florida – Top 10 Producer 1999, 2000
- CBRE State of Florida – Top 25 Producer 2003, 2008, 2009

PROFESSIONAL AFFILIATIONS/ACCREDITATIONS

- Member, UF Bergstrom Center Real Estate Advisory Board
- Member, University of Florida UF-FARE
- Member, Commercial Investment Real Estate Institute, CCIM Candidate
- Member, Tampa Downtown Partnership
- Member, CBRE Women's Networking Forum
- Member, CREW Tampa Bay Chapter

COMMUNITY INVOLVEMENT

- Sustainer, Junior League of Tampa
- Member, Beach Park Women's Club

EDUCATION

- Bachelor of Science in Business Administration, University of Florida
- Licensed Real Estate Broker, Florida
- CCIM 101, 102, 103, and 104



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